

**ORANGE COUNTY PARTNERSHIP
Board of Directors Meeting
September 16, 2025 3:00PM
40 Matthews Street, Goshen, NY**

- | | |
|---|---------------------------|
| I. Call to Order/Roll Call | Dr. Susan Dean |
| II. Approval of minutes | Dr. Susan dean |
| III. Financial Report | Mary Beth Bianconi |
| IV. President's Report <ul style="list-style-type: none">• Administrative Updates• Outreach, Education & Conferences• Investor Update• Marketing Update• OCP Events Update• Company leased vehicle• Healthcare benefit options | Conor Eckert |
| V. Industry Update | Kurt Kaehler |
| VI. Executive Session (if needed) | Dr. Susan Dean |
| VII. Announcements/Notifications <ul style="list-style-type: none">• ABO Budget Reporting Date: Nov. 1• M&T Bank CD | Dr. Susan Dean |
| VIII. New Business | Dr. Susan Dean |
| IX. Old Business | Dr. Susan Dean |
| X. Adjournment | Dr. Susan Dean |

ORANGE COUNTY PARTNERSHIP
Minutes of July 15, 2025 4:00PM Board of Directors Meeting
40 Matthews Street, Suite 108, Goshen, NY

The Board of Directors of the Orange County Partnership met on July 15, 2025 at 4:00PM at 40 Matthews Street, Suite 108, Goshen, NY.

Board members present in person: Melissa Cobuzzi, Dr. Susan Dean, Mary Beth Bianconi, Ryan Hawthorne, Kurt Kaehler, Gregory Peckham, Mike Gilfeather, Michael O'Connor

Board members present remotely: N/A

Board members absent: Sandy Mathes

Staff present: Conor Eckert - President & CEO, Sarah Nathanson – Marketing Director

Call to Order/Roll Call

- The meeting was called to order and quorum was declared at 4:01PM.

New Business

- Governance Committee members made a recommendation to appoint Michael O'Connor, Director of New Business for Orange & Rockland Utilities as a member of the Orange County Partnership Board. The recommendation was authorized by a unanimous vote, duly called and held with a motion made by Mary Beth Bianconi, seconded by Ryan Hawthorne, and unanimously carried.

Approval of Minutes

- The May 2025 meeting minutes were presented and approved upon a motion made by Melissa Cobuzzi, seconded by Kurt Kaehler, and unanimously carried.

Financial Report

- The financial statements from June 2025 were presented and approved upon a motion made by Melissa Cobuzzi, seconded by Gregory Peckham, and unanimously carried.

Executive Session

- A motion to enter Executive Session was made at 4:36PM by Melissa Cobuzzi, seconded by Mary Beth Bianconi, and unanimously carried. Executive Session concluded at 5:07PM. No actions were taken in Executive Session therefore no minutes were taken during Executive Session.

President's Report

- Investor updates, Administrative updates and outreach opportunities were presented.
- Marketing and event information was shared.

Announcements/Notifications

- Notification was made that industry updates will begin again at the September board meeting.

Adjournment

With no old or new business the meeting was adjourned at 5:09PM with a motion made by Melissa Cobuzzi, seconded by Mary Beth Bianconi, and unanimously carried.

Respectfully submitted,

Dr. Susan Dean.

Dr. Susan Dean

ORANGE COUNTY PARTNERSHIP
Income & Expense Summary
Aug 2025- Accrual Basis

Prepared for OCP Executive Financial Committee

	Unaudited			Unaudited			Unaudited	Unaudited	
	Actual Aug 2025	Budget Aug 2025	Variance Aug 2025	Actual 2025 YTD	Budget 2025 YTD	Variance 2025 YTD	Actual 2024 YTD	Actual 12/31/2024	Budget 2025 Year
INCOME:									
1 Private Investors (billed Jan & Jun)	5,125.00	-	5,125.00	879,822.80	660,000.00	219,822.80	783,025.00	653,875.08	660,000.00
2 ABG Investors	-	-	-	6,550.00	9,350.00	(2,800.00)	9,900.00	9,900.00	9,350.00
3 Events	-	-	-	339,450.00	277,775.00	61,675.00	297,906.00	497,981.00	529,775.00
4 Interest	17.98	583.00	(565.02)	127.64	4,666.67	(4,539.03)	675.06	13,107.31	7,000.00
5 Alliance for Balanced Growth (Events & Mkg)	-	-	-	10,135.00	19,245.00	(9,110.00)	27,750.00	27,750.00	19,245.00
6 Advertising (newsletter & website)	-	-	-	-	-	-	1,000.00	-	-
7 Uncollectible Revenue (AR over 90 days)	(325.00)	(417.00)	92.00	(56,658.37)	(3,334.00)	(53,324.37)	(32,325.00)	24,758.37	(5,000.00)
8 Total Income	4,817.98	166.00	4,651.98	1,179,427.07	967,702.67	211,724.40	1,087,931.06	1,227,371.76	1,220,370.00
EXPENSE:									
9 Depreciation	308.24	1,250.00	(941.76)	8,344.88	10,000.00	(1,655.12)	9,998.96	16,278.04	15,000.00
10 Personnel	44,101.86	60,417.00	(16,315.14)	537,194.52	483,334.00	53,860.52	442,635.13	663,301.95	725,000.00
11 Business Development	6,288.99	6,160.00	128.99	48,657.47	49,282.00	(624.53)	83,993.11	132,164.41	73,924.00
12 Events	-	-	-	132,839.43	87,014.00	45,825.43	94,854.37	207,616.96	188,944.00
13 Alliance Expenses	64.65	944.00	(879.35)	7,227.93	7,552.00	(324.07)	16,347.21	16,347.21	11,330.00
14 Miscellaneous	-	83.00	(83.00)	425.86	666.00	(240.14)	546.55	1,070.60	1,000.00
15 Interest Expense	-	21.00	(21.00)	26.36	168.00	(141.64)	2,455.06	251.50	250.00
16 General Administration	10,522.96	11,983.00	(1,460.04)	107,011.49	95,862.00	11,149.49	96,884.53	158,265.76	143,793.00
17 Legal Fees	11,263.50	2,083.00	9,180.50	53,054.50	16,666.00	36,388.50	381,598.18	458,485.57	25,000.00
Loss on Disposal				8,818.35	-	8,818.35			
18 Total Expenses	72,550.20	82,941.00	(10,390.80)	903,600.79	750,544.00	153,056.79	1,129,313.10	1,653,782.00	1,184,241.00
Other Income - Investment Income	1,261.15		1,261.15	7,715.46		7,715.46	4,929.27	9,990.04	27,500.00
Other Income Gain/Loss Investment	494.46	2,292.00	(1,797.54)	1,997.07	18,334.00	(16,336.93)	19,152.70	17,822.08	-
Other Expenses - Investment Fee	198.94	167.00	31.94	1,544.34	1,334.00	210.34	1,463.87	2,224.87	2,000.00
19 Net Income	(66,175.55)	(80,650.00)	14,474.45	283,994.47	234,158.67	49,835.80	(18,763.94)	(400,822.99)	61,629.00

Orange County Partnership Inc
Balance Sheet
As of August 31, 2025

	Aug 31, 25	Aug 31, 24	\$ Change	% Change
ASSETS				
Current Assets				
Checking/Savings				
1010.01 · Walden Savings Bank Savings	0.00	126,164.16	-126,164.16	-100.0%
1010.03 · Orange Bank & Trust Savin 0815	221,105.52	54,190.90	166,914.62	308.0%
1010.04 · Orange Bank & Trust Chk 9591	79,672.79	39,463.33	40,209.46	101.9%
1010.09 · Ulster Savings CD	0.00	154,819.44	-154,819.44	-100.0%
1010.12 · M&T Bank CD (12 mths/4.4%)	130,645.59	126,043.99	4,601.60	3.7%
1010.25 · Shwab (Ameritrade)	313,871.28	302,733.94	11,137.34	3.7%
1010.50 · Petty Cash	47.00	2,163.00	-2,116.00	-97.8%
Total Checking/Savings	745,342.18	805,578.76	-60,236.58	-7.5%
Accounts Receivable				
1200 · Accounts Receivable	282,841.55	258,899.92	23,941.63	9.3%
Total Accounts Receivable	282,841.55	258,899.92	23,941.63	9.3%
Other Current Assets				
1405 · Allowance of Uncollectible Rec	-57,150.00	-57,575.00	425.00	0.7%
1410 · Prepaid Expenses				
1410.1 · Prepaid Expenses	0.00	5,000.00	-5,000.00	-100.0%
1410.2 · Prepaid Insurance	5,844.22	6,684.21	-839.99	-12.6%
1410.3 · Prepaid Event Expense	14,302.97	7,943.53	6,359.44	80.1%
Total 1410 · Prepaid Expenses	20,147.19	19,627.74	519.45	2.7%
1499 · Undeposited Funds	0.00	-2,083.34	2,083.34	100.0%
Total Other Current Assets	-37,002.81	-40,030.60	3,027.79	7.6%
Total Current Assets	991,180.92	1,024,448.08	-33,267.16	-3.3%
Fixed Assets				
1560 · Auto	0.00	58,789.06	-58,789.06	-100.0%
1580.00 · Equipment and Improvement	80,692.17	80,692.17	0.00	0.0%
1710.00 · Accumulated Depreciation	-52,587.08	-87,933.83	35,346.75	40.2%
Total Fixed Assets	28,105.09	51,547.40	-23,442.31	-45.5%
Other Assets				
1850 · Right of Use Asset - Leases	144,015.05	149,890.49	-5,875.44	-3.9%
Total Other Assets	144,015.05	149,890.49	-5,875.44	-3.9%
TOTAL ASSETS	1,163,301.06	1,225,885.97	-62,584.91	-5.1%

Orange County Partnership Inc
Balance Sheet
As of August 31, 2025

	Aug 31, 25	Aug 31, 24	\$ Change	% Change
LIABILITIES & EQUITY				
Liabilities				
Current Liabilities				
Accounts Payable				
2000.00 · Accounts Payable	1,445.56	4,387.20	-2,941.64	-67.1%
Total Accounts Payable	1,445.56	4,387.20	-2,941.64	-67.1%
Credit Cards				
2010.01 · Orange Bank & Trust CC	6,279.15	4,563.47	1,715.68	37.6%
Total Credit Cards	6,279.15	4,563.47	1,715.68	37.6%
Other Current Liabilities				
2310 · Payroll Liabilities				
2310.08 · Aflac-Cancer Insurance	18.88	-37.76	56.64	150.0%
2310.09 · Aflac-Short Term Disability	20.31	-64.62	84.93	131.4%
2310.11 · United Way contributions	255.00	75.00	180.00	240.0%
Total 2310 · Payroll Liabilities	294.19	-27.38	321.57	1,174.5%
2310.05 · Accrued Expense	15,366.72	8,866.72	6,500.00	73.3%
2310.06 · Accrued Payroll	10,313.78	12,131.41	-1,817.63	-15.0%
2310.10 · Health Insurance - payable	705.61	0.00	705.61	100.0%
2400.00 · Deferred Revenue				
2410 · Deferred Revenue - ABG	8,600.00	0.00	8,600.00	100.0%
2450 · Deferred Revenue-Annual Dinner				
2450.01 · Annual Dinner-Sponsorship	48,900.00	23,000.00	25,900.00	112.6%
2450.02 · Annual Dinner - Tickets	2,400.00	0.00	2,400.00	100.0%
Total 2450 · Deferred Revenue-Annual Dinner	51,300.00	23,000.00	28,300.00	123.0%
2460 · Deferred Revenue-Investor Break				
2460.01 · Investor Breakfast-Sponsorship	66,500.00	51,500.00	15,000.00	29.1%
2460.02 · Investor Breakfast - Tickets	3,150.00	1,950.00	1,200.00	61.5%
Total 2460 · Deferred Revenue-Investor Break	69,650.00	53,450.00	16,200.00	30.3%
2470 · Deferred Revenue - QPM event	2,000.00	6,000.00	-4,000.00	-66.7%
Total 2400.00 · Deferred Revenue	131,550.00	82,450.00	49,100.00	59.6%
2601 · Loan Payable - Kia Motors ST	0.00	12,368.08	-12,368.08	-100.0%
2605 · Lease Liability - Current Porti	28,984.38	30,667.95	-1,683.57	-5.5%
Total Other Current Liabilities	187,214.68	146,456.78	40,757.90	27.8%
Total Current Liabilities	194,939.39	155,407.45	39,531.94	25.4%

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09/08/25

Accrual Basis

Orange County Partnership Inc
Balance Sheet
As of August 31, 2025

	Aug 31, 25	Aug 31, 24	\$ Change	% Change
Long Term Liabilities				
2905 · Lease Liability- Long Term	115,802.35	119,854.62	-4,052.27	-3.4%
Total Long Term Liabilities	115,802.35	119,854.62	-4,052.27	-3.4%
Total Liabilities	310,741.74	275,262.07	35,479.67	12.9%
Equity				
3000.00 · Opening Bal Equity	312,952.21	312,952.21	0.00	0.0%
3900.00 · Retained Earnings	255,612.64	656,435.63	-400,822.99	-61.1%
Net Income	283,994.47	-18,763.94	302,758.41	1,613.5%
Total Equity	852,559.32	950,623.90	-98,064.58	-10.3%
TOTAL LIABILITIES & EQUITY	1,163,301.06	1,225,885.97	-62,584.91	-5.1%

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09/08/25

Accrual Basis

Orange County Partnership Inc
Profit & Loss
 January through August 2025

	Jan - Aug 25	Jan - Aug 24	\$ Change	% Change
Ordinary Income/Expense				
Income				
4000 · Private Investment				
3001.01 · PI - Accountants	12,000.00	23,500.00	-11,500.00	-48.9%
3001.02 · PI - Advertising/Markng/PR	4,125.00	1,750.00	2,375.00	135.7%
3001.03 · PI - Agriculture	28,500.00	32,500.00	-4,000.00	-12.3%
3001.04 · PI - Architects	22,750.00	20,000.00	2,750.00	13.8%
3001.05 · PI - Attorneys	50,000.00	26,000.00	24,000.00	92.3%
3001.06 · PI - Breweries & Distilleries	1,750.00	35,500.00	-33,750.00	-95.1%
3001.07 · PI - Child Care Services	0.00	157,625.00	-157,625.00	-100.0%
3001.08 · PI - Commercial Contractors	275,000.00	48,750.00	226,250.00	464.1%
3001.09 · PI - Commercial RE Brokers	20,250.00	6,750.00	13,500.00	200.0%
3001.10 · PI - Commercial Furniture	1,750.00	17,750.00	-16,000.00	-90.1%
3001.11 · PI - Communciations	13,750.00	38,750.00	-25,000.00	-64.5%
3001.12 · PI - Construction Assoc.	33,500.00	53,000.00	-19,500.00	-36.8%
3001.13 · PI - Consulting	4,250.00	1,750.00	2,500.00	142.9%
3001.14 · PI - Design Services	1,750.00	61,000.00	-59,250.00	-97.1%
3001.15 · PI - Developers	49,750.00	14,250.00	35,500.00	249.1%
3001.16 · PI - Distribution	23,500.00	59,750.00	-36,250.00	-60.7%
3001.17 · PI - Education	3,500.00	16,000.00	-12,500.00	-78.1%
3001.18 · PI - Employment	625.00	0.00	625.00	100.0%
3001.19 · PI - Energy Services	57,750.00	34,750.00	23,000.00	66.2%
3001.20 · PI - Engineering & Planning	80,000.00	6,750.00	73,250.00	1,085.2%
3001.21 · PI - Environmental Services	21,672.80	0.00	21,672.80	100.0%
3001.22 · PI - Financial Institutions	57,250.00	15,275.00	41,975.00	274.8%
3001.23 · PI - Health/Medical Services	16,000.00	0.00	16,000.00	100.0%
3001.24 · PI - Heavy Equipment	6,750.00	0.00	6,750.00	100.0%
3001.25 · PI - Hospitality	17,750.00	6,750.00	11,000.00	163.0%
3001.26 · PI - In Kind	0.00	2,375.00	-2,375.00	-100.0%
3001.27 · PI - Insurance Services	5,750.00	3,500.00	2,250.00	64.3%
3001.28 · PI - IT Services	1,750.00	0.00	1,750.00	100.0%
3001.29 · PI - Manufacturers	20,125.00	60,250.00	-40,125.00	-66.6%
3001.30 · PI - Municipalities	15,275.00	0.00	15,275.00	100.0%
3001.31 · PI - Office Equipment	1,750.00	0.00	1,750.00	100.0%
3001.32 · PI - Retail	1,750.00	20,250.00	-18,500.00	-91.4%
3001.33 · PI - Roofing Services	1,750.00	0.00	1,750.00	100.0%
3001.34 · PI - Security Services	8,500.00	0.00	8,500.00	100.0%
3001.35 · PI - Strategic Partners	0.00	11,000.00	-11,000.00	-100.0%
3001.36 · PI - Water Treatment Services	19,250.00	0.00	19,250.00	100.0%
4000 · Private Investment - Other	0.00	7,500.00	-7,500.00	-100.0%
Total 4000 · Private Investment	879,822.80	783,025.00	96,797.80	12.4%
4010 · ABG Members	6,550.00	9,900.00	-3,350.00	-33.8%

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09/08/25

Accrual Basis

Orange County Partnership Inc
Profit & Loss
 January through August 2025

	Jan - Aug 25	Jan - Aug 24	\$ Change	% Change
4022 · Alliance for Balanced Growth				
3022.10 · AllianceEvent Sponsorship				
3022.12 · ABG Sponsorship - Summer	0.00	9,575.00	-9,575.00	-100.0%
3022.14 · ABG Sponsorship - Winter	6,000.00	11,000.00	-5,000.00	-45.5%
Total 3022.10 · AllianceEvent Sponsorship	6,000.00	20,575.00	-14,575.00	-70.8%
3022.30 · AGB Ticket				
3022.32 · ABG Tickets - Summer	0.00	4,325.00	-4,325.00	-100.0%
3022.34 · ABG Tickets - Winter	4,135.00	2,850.00	1,285.00	45.1%
Total 3022.30 · AGB Ticket	4,135.00	7,175.00	-3,040.00	-42.4%
Total 4022 · Alliance for Balanced Growth	10,135.00	27,750.00	-17,615.00	-63.5%
4035 · Advertising				
4035.2 · Web Site Banner Ads	0.00	1,000.00	-1,000.00	-100.0%
Total 4035 · Advertising	0.00	1,000.00	-1,000.00	-100.0%
4040 · Event Income				
4041 · QPM				
4041.1 · QPM Sponsorship	8,300.00	8,500.00	-200.00	-2.4%
Total 4041 · QPM	8,300.00	8,500.00	-200.00	-2.4%
4042 · Investor Breakfast				
3042.02 · Investor Breakfast Tickets	-75.00	0.00	-75.00	-100.0%
4042 · Investor Breakfast - Other	0.00	0.00	0.00	0.0%
Total 4042 · Investor Breakfast	-75.00	0.00	-75.00	-100.0%
4044 · MVP Breakfast				
3044.1 · Tickets	27,975.00	10,600.00	17,375.00	163.9%
3044.2 · Sponsorship	104,950.00	74,075.00	30,875.00	41.7%
Total 4044 · MVP Breakfast	132,925.00	84,675.00	48,250.00	57.0%
4045 · Annual Dinner Income				
3046 · Tickets	-600.00	-195.00	-405.00	-207.7%
Total 4045 · Annual Dinner Income	-600.00	-195.00	-405.00	-207.7%
4049 · Golf Classic				
3049.01 · Golf Event - Sponsorship Income	175,850.00	177,450.00	-1,600.00	-0.9%
3049.02 · Golf Event - Ticket Income	18,050.00	18,250.00	-200.00	-1.1%
4049 · Golf Classic - Other	5,000.00	9,226.00	-4,226.00	-45.8%
Total 4049 · Golf Classic	198,900.00	204,926.00	-6,026.00	-2.9%
Total 4040 · Event Income	339,450.00	297,906.00	41,544.00	14.0%

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09/08/25

Accrual Basis

Orange County Partnership Inc
Profit & Loss
 January through August 2025

	Jan - Aug 25	Jan - Aug 24	\$ Change	% Change
4050 · Interest	127.64	675.06	-547.42	-81.1%
4085 · Uncollectible Revenue	-56,658.37	-32,325.00	-24,333.37	-75.3%
5009 · Returned Check Charges	0.00	0.00	0.00	0.0%
Total Income	1,179,427.07	1,087,931.06	91,496.01	8.4%
Gross Profit	1,179,427.07	1,087,931.06	91,496.01	8.4%
Expense				
6000 · Personnel				
6110 · Gross Payroll	462,558.93	373,169.24	89,389.69	24.0%
6200 · Worker's Comp & Disability				
6210 · Workers' Comp	1,429.54	2,191.54	-762.00	-34.8%
6240 · Disability	-830.66	-824.96	-5.70	-0.7%
Total 6200 · Worker's Comp & Disability	598.88	1,366.58	-767.70	-56.2%
6300 · Benefits (Pension & Medical)				
6330 · Medical	11,734.50	12,510.25	-775.75	-6.2%
9320 · Pension	25,605.47	25,102.51	502.96	2.0%
Total 6300 · Benefits (Pension & Medical)	37,339.97	37,612.76	-272.79	-0.7%
6400 · Tax				
6410 · FICA SS/Medicare	34,517.02	28,498.40	6,018.62	21.1%
6420 · SUI				
9430 · Re-employment NYS	57.57	46.90	10.67	22.8%
6420 · SUI - Other	1,555.15	1,731.25	-176.10	-10.2%
Total 6420 · SUI	1,612.72	1,778.15	-165.43	-9.3%
6440 · FUTA	567.00	210.00	357.00	170.0%
Total 6400 · Tax	36,696.74	30,486.55	6,210.19	20.4%
Total 6000 · Personnel	537,194.52	442,635.13	94,559.39	21.4%
6500 · Business Development				
6510 · Public Relations				
6514 · Event Tickets	1,154.95	857.00	297.95	34.8%
6510 · Public Relations - Other	0.00	500.00	-500.00	-100.0%
Total 6510 · Public Relations	1,154.95	1,357.00	-202.05	-14.9%
6520 · External Marketing				
6525 · Marketing - Design				
6525.5 · Design	6,333.71	2,870.00	3,463.71	120.7%

Orange County Partnership Inc
Profit & Loss
 January through August 2025

	Jan - Aug 25	Jan - Aug 24	\$ Change	% Change
6525 · Marketing - Design - Other	0.00	13,353.92	-13,353.92	-100.0%
Total 6525 · Marketing - Design	6,333.71	16,223.92	-9,890.21	-61.0%
6528 · Advertising	0.00	2,850.00	-2,850.00	-100.0%
6520 · External Marketing - Other	0.00	4,600.00	-4,600.00	-100.0%
Total 6520 · External Marketing	6,333.71	23,673.92	-17,340.21	-73.3%
6530 · Internal Mktng				
6532 · Advertising	1,345.60	0.00	1,345.60	100.0%
6533 · Design	1,163.10	1,030.96	132.14	12.8%
6530 · Internal Mktng - Other	0.00	1,191.60	-1,191.60	-100.0%
Total 6530 · Internal Mktng	2,508.70	2,222.56	286.14	12.9%
6550 · Training	1,782.90	1,700.00	82.90	4.9%
6560 · Conferences & Memberships				
6561 · Trade Shows	482.82	2,366.60	-1,883.78	-79.6%
6562 · Conferences	8,998.42	32,745.80	-23,747.38	-72.5%
6563 · Membership Fees	6,089.01	1,940.00	4,149.01	213.9%
Total 6560 · Conferences & Memberships	15,570.25	37,052.40	-21,482.15	-58.0%
6570 · Mileage & Tolls	2,071.97	1,098.01	973.96	88.7%
6580 · Travel & Meals				
6581 · Meals	8,791.38	7,691.87	1,099.51	14.3%
6582 · Travel	3,080.86	1,852.14	1,228.72	66.3%
6580 · Travel & Meals - Other	0.00	67.17	-67.17	-100.0%
Total 6580 · Travel & Meals	11,872.24	9,611.18	2,261.06	23.5%
6590 · Auto				
9071 · Fuel	1,695.99	2,963.94	-1,267.95	-42.8%
9072 · Insurance	3,064.08	3,107.52	-43.44	-1.4%
9073 · Auto	1,426.68	184.40	1,242.28	673.7%
9074 · Mileage	0.00	0.00	0.00	0.0%
9075 · Service	1,126.00	692.18	433.82	62.7%
9076 · Tolls	50.00	250.00	-200.00	-80.0%
Total 6590 · Auto	7,362.75	7,198.04	164.71	2.3%
6500 · Business Development - Other	0.00	80.00	-80.00	-100.0%
Total 6500 · Business Development	48,657.47	83,993.11	-35,335.64	-42.1%
7000 · General Administration				
66910 · Bank Service Charges	0.00	0.00	0.00	0.0%
7100 · Professional Services				
7105 · Attorney	53,054.50	381,598.18	-328,543.68	-86.1%

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Accrual Basis

Orange County Partnership Inc
Profit & Loss
 January through August 2025

	Jan - Aug 25	Jan - Aug 24	\$ Change	% Change
7120 · Bookkeeping	8,200.00	8,000.00	200.00	2.5%
7160 · Temporary services				
7164 · 9000.42 Marketing Intern	2,095.00	0.00	2,095.00	100.0%
Total 7160 · Temporary services	2,095.00	0.00	2,095.00	100.0%
7180 · Personnel Search	361.60	217.13	144.47	66.5%
7190 · Audit	8,866.72	8,866.72	0.00	0.0%
Total 7100 · Professional Services	72,577.82	398,682.03	-326,104.21	-81.8%
7200 · Office Expense				
7213 · Office Supplies	12,166.64	9,371.24	2,795.40	29.8%
7214 · Postage	0.00	337.85	-337.85	-100.0%
7215 · Printing	170.67	11.52	159.15	1,381.5%
7216 · Subscriptions	5,017.24	3,823.74	1,193.50	31.2%
7217 · Telephone/Internet	7,264.45	10,103.84	-2,839.39	-28.1%
7218 · Office Equip - Lease & Purchase	0.00	6,125.20	-6,125.20	-100.0%
7219 · Copier Maintenance	5,154.55	0.00	5,154.55	100.0%
7220 · Telephone Reimbursement	1,300.00	1,368.55	-68.55	-5.0%
7225 · Bank Charges	0.73	19.00	-18.27	-96.2%
7230 · Office Cleaning	600.00	600.00	0.00	0.0%
7235 · Lease Expense (Rent)	24,719.36	25,015.44	-296.08	-1.2%
7245 · Computer Purchases	16,803.06	10,650.50	6,152.56	57.8%
Total 7200 · Office Expense	73,196.70	67,426.88	5,769.82	8.6%
7300 · Insurance				
7310 · 401K Fidelity Bond	103.25	0.00	103.25	100.0%
7320 · Professional Liability	1,569.36	1,569.36	0.00	0.0%
7330 · Business Owners Policy	1,572.26	791.64	780.62	98.6%
Total 7300 · Insurance	3,244.87	2,361.00	883.87	37.4%
7400 · Fees				
7410 · Bisys Pension Fees	3,020.00	2,249.96	770.04	34.2%
7420 · Payroll Fees	2,391.90	2,244.50	147.40	6.6%
7430 · CC Merchant Transaction Fees	5,284.70	5,518.34	-233.64	-4.2%
7400 · Fees - Other	350.00	0.00	350.00	100.0%
Total 7400 · Fees	11,046.60	10,012.80	1,033.80	10.3%
Total 7000 · General Administration	160,065.99	478,482.71	-318,416.72	-66.6%
7500 · Events				
7550 · Annual Dinner				
7552 · Event Supplies	0.00	70.38	-70.38	-100.0%
Total 7550 · Annual Dinner	0.00	70.38	-70.38	-100.0%

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Accrual Basis

Orange County Partnership Inc
Profit & Loss
 January through August 2025

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7560 · Golf Classic				
7561 · Consultants	2,000.00	2,650.00	-650.00	-24.5%
7562 · Event Supplies	32,698.18	31,442.39	1,255.79	4.0%
7563 · Marketing/Design & Printing	12.99	0.00	12.99	100.0%
7564 · Catering/Food	37,684.29	39,043.67	-1,359.38	-3.5%
Total 7560 · Golf Classic	72,395.46	73,136.06	-740.60	-1.0%
7580 · MVP Breakfast				
7581 · Consultants	11,478.00	5,063.00	6,415.00	126.7%
7582 · Event Supplies	1,038.68	645.09	393.59	61.0%
7583 · Marketing/Design & Printing	4,768.13	0.00	4,768.13	100.0%
7585 · Catering/Food	42,859.16	15,739.84	27,119.32	172.3%
Total 7580 · MVP Breakfast	60,143.97	21,447.93	38,696.04	180.4%
7590 · Quarterly Project Meetings	300.00	200.00	100.00	50.0%
Total 7500 · Events	132,839.43	94,854.37	37,985.06	40.1%
7600 · Alliance Expenses				
7630 · Alliance Event Expense				
7631 · ABG Qtly	64.65	0.00	64.65	100.0%
7632 · ABG Qtly Meeting	7,163.28	16,347.21	-9,183.93	-56.2%
Total 7630 · Alliance Event Expense	7,227.93	16,347.21	-9,119.28	-55.8%
Total 7600 · Alliance Expenses	7,227.93	16,347.21	-9,119.28	-55.8%
7800 · Miscellaneous				
7810 · Gifts	310.86	546.55	-235.69	-43.1%
7820 · Donations / Contributions	115.00	0.00	115.00	100.0%
Total 7800 · Miscellaneous	425.86	546.55	-120.69	-22.1%
8000 · Depreciation Expense	8,344.88	9,998.96	-1,654.08	-16.5%
9200 · Interest Expense				
9210 · Interest Exp-Auto	26.36	2,455.06	-2,428.70	-98.9%
Total 9200 · Interest Expense	26.36	2,455.06	-2,428.70	-98.9%
9550 · Loss on Disposal	8,818.35	0.00	8,818.35	100.0%
Total Expense	903,600.79	1,129,313.10	-225,712.31	-20.0%
Net Ordinary Income	275,826.28	-41,382.04	317,208.32	766.5%

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Orange County Partnership Inc
Profit & Loss
January through August 2025

	Jan - Aug 25	Jan - Aug 24	\$ Change	% Change
Other Income/Expense				
Other Income				
9900 · Unrealiz Gain(Loss) Invest	1,997.07	19,152.70	-17,155.63	-89.6%
9950 · Investment Income	7,715.46	4,929.27	2,786.19	56.5%
Total Other Income	9,712.53	24,081.97	-14,369.44	-59.7%
Other Expense				
9500 · Investment Fee	1,544.34	1,463.87	80.47	5.5%
Total Other Expense	1,544.34	1,463.87	80.47	5.5%
Net Other Income	8,168.19	22,618.10	-14,449.91	-63.9%
Net Income	283,994.47	-18,763.94	302,758.41	1,613.5%